



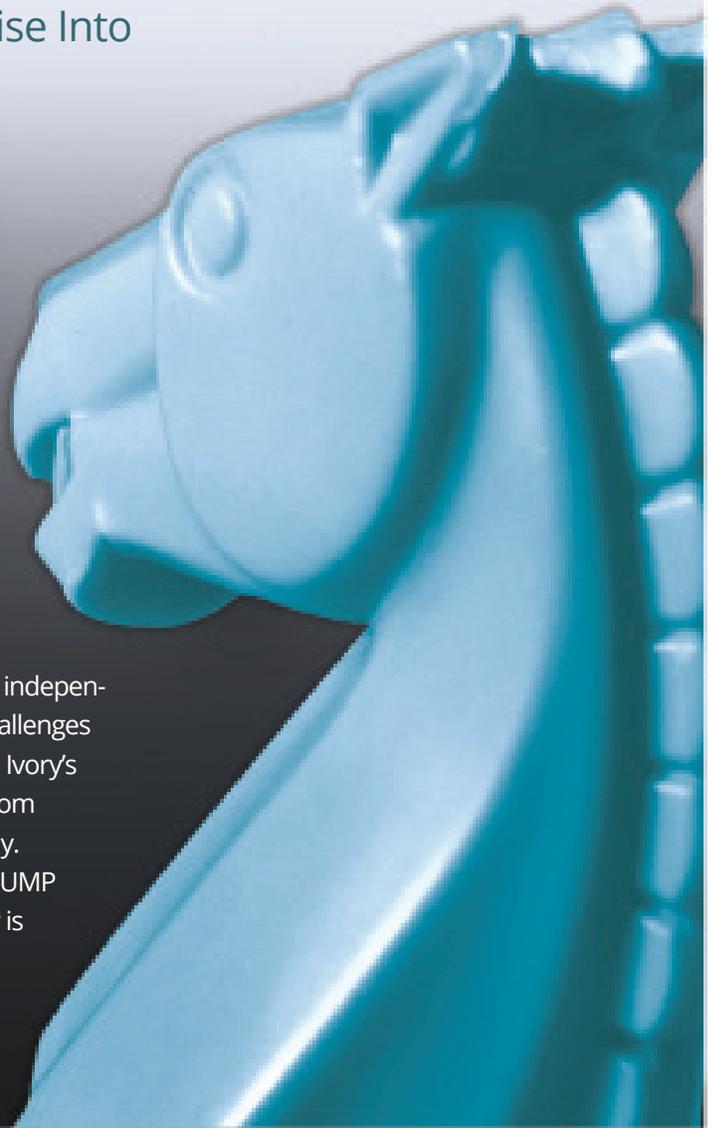
IVORY

Ivory Consulting Services & SuperTRUMP Customization

Turn Proven SuperTRUMP Expertise Into Unique Competitive Advantage

Price with Confidence

For over 30 years, Ivory has assisted banks, captives and independents solve their most complex modeling and pricing challenges using industry-wide accepted methodologies. Work with Ivory's pricing and technology professionals to create your custom version of SuperTRUMP so you can do business your way. With Ivory's proven expertise, customizing your SuperTRUMP solution is easy and pays dividends fast. That's why Ivory is trusted by 4 of the Monitor top 5 companies.



SuperTRUMP Software Customization

Customization Pays Dividends



The power of SuperTRUMP can be magnified when we create a customized version of SuperTRUMP to match the way you do business. Utilize your calculations, your algorithms and your subsidy programs to make SuperTRUMP match for your unique business requirements.

- ◆ **Your User Interfaces** – Customize SuperTRUMP screens to work with your business processes and the specific needs of your staff to provide specific SuperTRUMP output and facilitate data entry
- ◆ **Eliminate Your Homegrown Pricing Tool** – Migrate your existing proprietary calculations and unique algorithms to create a custom SuperTRUMP solution that eliminates the inherent risks in Excel based models
- ◆ **Create Custom Tables** – Import existing data from sources such as Excel and create custom lookup tables, such as loss given default, money cost or yield index tables
- ◆ **Integrate Software Systems** – Integrate SuperTRUMP with your CRM, ERP, origination, treasury, data warehouse, accounting, contract management and quote tracking solutions tables

Ivory Consulting Services

Gain a Competitive Advantage by Leveraging Ivory's Proven Expertise

Ivory's consultants are among the world's leading experts on equipment finance pricing and analytics. We have helped to define and implement many of the industry's accepted best practices. We can help your organization solve your most pressing problems while improving your profitability and managing your exposure to risk.

- ◆ **Implement Pricing Best-Practices** – Ivory consultants can help you understand and implement effective pricing practices designed to model the most profitable leases and loans while pricing in risk
- ◆ **Make Sense of Taxes and Yields** – Understand the right yield formulas for your unique situation, when to use various yields, how tax benefits should be valued and how risk should be priced
- ◆ **Transition from Excel** – Gain a complete understanding of the pricing methodologies and processes you are presently using to create a custom version of SuperTRUMP designed to incorporate pricing best practices for the way you do business
- ◆ **Solve Your Most Challenging Problems** – Every organization's business practices and needs are different. So are their problems. Ivory's management consultants can help you make sense of the challenges that you face by creating effective solutions to improve efficiency and managerial effectiveness and implement effective solutions

Book More of the Right Leases and Loans

Contact Ivory to learn more about Ivory Consulting Services and SuperTRUMP Customization.

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