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Barrett Capital Corporation Selects Ivory Consulting Corporation's SuperTRUMP

*Specialty Finance Company Chooses Ivory Consulting's SuperTRUMP to Provide its
Tax Appetite Investors a Proper Return on Investment Calculation*

(WALNUT CREEK, CA- July 9, 2019) – Ivory Consulting Corporation has announced that Barrett Capital Corporation, a specialty finance company with a focus in financing energy efficiency projects for developers, will begin using Ivory's flagship modeling and pricing product, SuperTRUMP, to evaluate energy efficiency opportunities presented by developers and correctly calculate the return on investment for tax motivated investors.

"Over the years, we have learned that many developers, in presenting energy efficiency opportunities to us, do not properly account for tax benefits. They overstate the real return to investors by not accounting for a) the return required to provide the tax credit and, b) the deferral basis of bonus depreciation, which creates a tax liability in future years," said Barry Korn, Managing Director, Barrett Capital. "By using SuperTRUMP, Barret Capital is able to provide its tax appetite investors a proper return on investment calculation."

"With SuperTRUMP, Barrett Capital can take into account the latest IRS guidelines in order to maximize the tax advantages inherent in their growing energy efficiency project and real estate lease/loan portfolio," said Scott Thacker, CEO, Ivory Consulting Corporation. "We're very pleased that we can assist Barrett Capital and its customers in structuring complex, after-tax leases."

About Barrett Capital Corporation

Barrett Capital Corporation, a specialty finance company, provides lending, leasing and advisory services for real estate and corporations. We focus on financing cooperative underlying mortgages, condominium association loans, and lines of credit, unsecured and construction/bridge financing. In addition, we fund energy efficiency projects for our own account, specializing in LED lighting retrofits, reduction in electric use, and fuel, gas and water savings. Barrett represents a number of banks providing funding for these types of transactions, so we can offer a complete range of banking options and advisory services.

About Ivory Consulting

For over 35 years, Ivory Consulting Corporation has been the leading provider of equipment lease and loan software, software customizations and consulting services for the equipment finance industry. Ivory's flagship product, SuperTRUMP, is the proven solution for modeling and pricing complex leases and loans and is trusted by 8 of the Monitor top 10 companies. Ivory Consulting Corporation is privately held and headquartered in Walnut Creek, CA.